

Judge: The Honorable Brian D. Lynch  
Chapter: 11  
Hearing Location: Tacoma, Room I  
Hearing Date: December 15, 2010  
Hearing Time: 10:30 a.m.  
Response Date: December 8, 2010

IN THE UNITED STATES BANKRUPTCY COURT  
WESTERN DISTRICT OF WASHINGTON  
AT TACOMA

In Re:

## HAWKS PRAIRIE INVESTMENT LLC,

Debtor.

Taxpayer Identification No. 20-2657001

**BANKRUPTCY NO. 10-46635**

**DEBTOR'S DISCLOSURE  
STATEMENT**

Debtor's Address  
1411 State Ave. NE, Suite 100  
Olympia, WA 98506-4467

16        IMPORTANT. THIS DISCLOSURE STATEMENT HAS BEEN APPROVED BY  
17 THE BANKRUPTCY COURT FOR DISSEMINATION TO CREDITORS AND PARTIES  
18 IN INTEREST, AND CONTAINS INFORMATION WHICH MAY BEAR UPON YOUR  
19 DECISION TO VOTE TO ACCEPT OR REJECT THE DEBTOR'S PLAN OF  
20 REORGANIZATION PROPOSED BY HAWKS PRAIRIE INVESTMENT LLC.  
21 THE INFORMATION PROVIDED IN THIS DISCLOSURE STATEMENT IS BASED ON  
22 THE DEBTOR'S BEST INFORMATION AND BELIEF. PLEASE READ THIS  
23 DISCLOSURE STATEMENT WITH CARE. BE AWARE, HOWEVER, THAT THE  
24 DEBTOR'S PLAN OF REORGANIZATION CONTROLS IF THERE IS A CONFLICT OR  
25 INCONSISTENCY BETWEEN THIS DISCLOSURE STATEMENT AND THE DEBTOR'S  
26 PLAN OF REORGANIZATION.

## DEBTOR'S DISCLOSURE STATEMENT - 1



Ryan, Swanson & Cleveland, PLLC  
1201 Third Avenue, Suite 3400  
Seattle, WA 98101-3034  
206.464.4224 | Fax 206.583.0359

## I. INTRODUCTION

On August 13, 2010, Hawks Prairie Investment LLC (“Hawks Prairie”) filed a voluntary Chapter 11 petition in the United States Bankruptcy Court for the Western District of Washington at Tacoma (“Bankruptcy Court”). Hawks Prairie’s bankruptcy case is pending in the Bankruptcy Court under Bankruptcy No. 10-46635. Hawks Prairie is continuing to operate its business and manage its affairs as a debtor-in-possession.

This Disclosure Statement contains information regarding Hawks Prairie and its proposed Debtor's Plan of Reorganization ("Plan"). Pursuant to 11 U.S.C. § 1125, a copy of this Disclosure Statement and the Plan are being distributed to you to enable you to make an informed judgment about the Plan. The Bankruptcy Court has reviewed this Disclosure Statement and, after notice and a hearing, approved this Disclosure Statement as containing adequate information to fulfill that purpose. The Bankruptcy Court's approval of this Disclosure Statement, however, does not constitute a recommendation or endorsement of the Plan.

15 This Disclosure Statement has been prepared to disclose information which in Hawks  
16 Prairie's opinion is material, important and necessary to evaluate the Plan. The information  
17 contained in this Disclosure Statement is intended solely for that purpose and should not be  
18 relied upon by anyone for any other purpose. No representation concerning Hawks Prairie or  
19 the Plan is authorized by Hawks Prairie other than as set forth in this Disclosure Statement.

20 A creditor or equity security holder may vote to accept or reject the Plan by  
21 completing the ballot provided with this Disclosure Statement and sending the original ballot  
22 to:

Ryan, Swanson & Cleveland, PLLC  
1201 Third Avenue, Suite 3400  
Seattle, Washington 98101-3034  
Attention: Anne K. Hermes

1 The Bankruptcy Court has fixed January \_\_\_, 2011 at 5:00 p.m. as the deadline for ballots to  
2 be received by Ryan, Swanson & Cleveland, PLLC. No ballot received after the deadline will  
3 be counted. If the Plan is confirmed by the Bankruptcy Court, it will bind all creditors and  
4 equity security holders irrespective of their individual vote.

5 The hearing to consider confirmation of the Plan will be held before the Honorable  
6 Brian D. Lynch, United States Bankruptcy Judge, United States Courthouse, Room I,  
7 1717 Pacific Avenue, Tacoma, Washington 98402 on January \_\_\_, 2011 at 9:00 a.m.  
8 The Bankruptcy Court will confirm the Plan if it meets the requirements contained in the  
9 Bankruptcy Code. A more detailed discussion of those requirements appears on pages 8  
10 through 11 of this Disclosure Statement under the section entitled “Confirmation of the Plan.”

## 11                   **II. RECOMMENDATION**

12                 Hawks Prairie believes the Plan provides the best feasible recoveries to creditors and,  
13 therefore, urges you to vote to accept the Plan and to timely return your completed ballot so  
14 that your vote will be counted.

## 15                   **III. ORGANIZATION AND HISTORY OF HAWKS PRAIRIE**

16                 Hawks Prairie is a Washington limited liability company. Tri M. Vo (“Vo”) is the  
17 manager of Hawks Prairie. Vo also indirectly owns the equity interests in Hawks Prairie  
18 through two other limited liability companies, Pacific Investment Group LLC and GBS II  
19 Investment LLC.

20                 Hawks Prairie owns approximately 337 acres of undeveloped real property in Lacey,  
21 Washington (“Property”). The Property is expected to be developed as “Lacey Gateway,”  
22 with a mix of commercial and residential uses. The City of Lacey, the State of Washington  
23 and the local community have been supportive of the development. Cabela’s, a major  
24 national store, has opened to anchor the development, an environmental impact statement has  
25 been completed and most of the entitlement work for Phase I has been completed. Phase I of  
26 the development would consist of 1,200,000 square feet of office and retail space and 500



1 residential units.

2 Substantial investment has been made with respect to the development of the Property  
3 that was necessary to land Cabela's as an anchor tenant. The infrastructure, including sewer,  
4 water, power and roads, is now available on location as a result of investment by the City of  
5 Lacey (approximately \$9,900,000), the State of Washington (approximately \$10,000,000) and  
6 Hawks Prairie (approximately \$29,000,000). In addition, another \$14,000,000 may be made  
7 available to the development from the Local Revitalization Fund.

8 The development of the Property was partially financed with money Hawks Prairie  
9 borrowed from HomeStreet Bank ("HomeStreet"). HomeStreet is owed approximately  
10 \$32,900,000. HomeStreet has three deeds of trust against the Property to secure its claims.  
11 Hawks Prairie has alleged that approximately \$10,300,000 of HomeStreet's secured claim  
12 may be avoidable as a fraudulent transfer. HomeStreet disputes the fraudulent transfer claim.

13 The Property is also encumbered by a deed of trust in favor of Howard Talbitzer and  
14 Anthony Glavin ("T/G") securing a claim of approximately \$14,300,000. This deed of trust  
15 arises out of an agreement between Vo and T/G pursuant to which Vo bought T/G's  
16 ownership interests in certain limited liability companies. Hawks Prairie has alleged that  
17 T/G's secured claim may be avoidable as a fraudulent transfer. T/G disputes the fraudulent  
18 transfer claim.

19 The secured claims against the Property are summarized below:

<u>Position</u>	<u>Claimant</u>	<u>Amount</u>	<u>Potentially Avoidable</u>
1 <sup>st</sup>	Thurston County (taxes)	\$950,000	No
2 <sup>nd</sup>	HomeStreet	\$13,950,000	No
3 <sup>rd</sup>	HomeStreet	\$2,400,000	No
4 <sup>th</sup>	T/G	\$14,300,000	Yes
5 <sup>th</sup>	HomeStreet	\$16,550,000	Yes, up to \$10,300,000

25 Hawks Prairie's obligations to HomeStreet matured and HomeStreet commenced a  
26 non-judicial foreclosure proceeding. For quite a few months, Hawks Prairie, HomeStreet,

1 T/G and other parties negotiated a variety of potential restructuring transactions with respect  
2 to the Property, but they could not be finalized to the satisfaction of the parties.

3 On August 13, 2010, Hawks Prairie filed this case to stop HomeStreet's non-judicial  
4 foreclosure sale.

5 **IV. POST PETITION EVENTS**

6 Since the Petition Date, Hawks Prairie's business activity has been limited primarily to  
7 efforts to restructure its debt, raise new capital and/or sell the Property. Other than the  
8 Property, Hawks Prairie has no significant assets other than the potential fraudulent transfer  
9 claims described above. In response to a motion filed by HomeStreet, the Bankruptcy Court  
10 entered an order determining that this is a single asset real estate case.

11 HomeStreet and T/G each filed a motion for relief from stay seeking permission to  
12 foreclose on the Property. Hawks Prairie opposed these motions and a preliminary hearing  
13 was held on November 10, 2010. A final evidentiary hearing was scheduled for  
14 December 10, 2010. Just prior to the final hearing, Hawks Prairie and HomeStreet reached an  
15 agreement with respect to HomeStreet's relief from stay motion. The agreement resulted in  
16 both HomeStreet and T/G being allowed to proceed with their foreclosure proceedings.  
17 It also, however, granted Hawks Prairie until March 15, 2011 to complete a sale of the  
18 Property for a minimum net price of \$35,000,000. The agreement, if approved by the  
19 Bankruptcy Court on December 15, 2010, is the basis for the framework of the Plan.

20 **V. CURRENT FINANCIAL CONDITION**

21 Hawks Prairie's financial condition has remained relatively stable since the Petition  
22 Date. Hawks Prairie has not incurred any material business debt although real property taxes  
23 and interest on secured claims continue to accrue. The only other significant obligations  
24 accruing since the Petition Date are the fees and costs of the professionals employed by  
25 Hawks Prairie in its bankruptcy case.

1 Additional information regarding Hawks Prairie's financial performance since the  
2 Petition Date is available in monthly reports that are on file with the Bankruptcy Court and are  
3 of public record.

## **VI. SUMMARY OF PLAN OF REORGANIZATION**

The Plan has been provided to all of Hawks Prairie's known creditors, potential creditors and equity security holders. The Plan should be read carefully and independently of this Disclosure Statement. The following summary of the Plan is intended to provide a context for understanding the remainder of this Disclosure Statement.

The Plan provides Hawks Prairie until March 15, 2011 to sell the Property for a minimum net price of \$35,000,000. If such a sale occurs, the proceeds will be used first to pay secured claims in the order of their priority and then, if any funds are left, to pay unsecured claims. To the extent the third deed of trust held by T/G is void or avoided, the sale proceeds that otherwise would have been paid to T/G will be available to pay unsecured claims. If there has not been a sale of the Property by March 15, 2011, HomeStreet and T/G may hold non-judicial foreclosure sales.

## VII. ESTIMATION OF CLAIMS PARTICIPATING IN THE PLAN

Under the Bankruptcy Code, a creditor in a Chapter 11 bankruptcy case may participate in an estate if either: (1) the creditor has timely filed a proof of claim with the Bankruptcy Court, or (2) the debt owed to the creditor is listed on the debtor's bankruptcy schedules as not being unliquidated, contingent or disputed. Below is Hawks Prairie's best estimation of the amount of claims in each class. Creditors should be aware, however, that the actual allowed claims in each class may materially differ from Hawks Prairie's estimate. Nevertheless, the estimates are provided to give creditors as good an indication as currently possible as to the probable claims.

26

<b>Class No.</b>	<b>Description</b>	<b>Estimate</b>	<b>Explanation</b>
None	Administrative Expenses	\$60,000	Hawks Prairie's estimate of unpaid post-petition professional fees as of October 31, 2010 (\$18,000) and Hawks Prairie's estimate of additional professional fees until the effective date of the Plan (\$42,000).
1	Property Taxes	\$950,000	Public records through December 31, 2010
2	HomeStreet	\$33,000,000	HomeStreet's estimate as of September 30, 2010
3	T/G	\$14,300,000	T/G's estimate
4	Unsecured Claims	\$1,400,000	Hawks Prairie's bankruptcy schedules

Creditors should be aware that Hawks Prairie may dispute the amount, priority and/or secured portion of some claims and file objections to those claims. Thus, the claims participating in the Plan may be augmented or reduced through litigation, compromise, or other developments subsequent to the date of this Disclosure Statement and confirmation of the Plan.

### **VIII. COMPARISON OF PLAN TO CHAPTER 7 LIQUIDATION**

If the Bankruptcy Court were to find at the hearing on confirmation of the Plan that creditors will receive or retain under the Plan property of a value as of the effective date of the Plan that is not less than the amount that such creditors would receive or retain if Hawks Prairie were liquidated under 11 U.S.C. Chapter 7 as of such date, then the requirement set forth in 11 U.S.C. § 1129(a)(7)(A)(ii) will be satisfied. This requirement must be satisfied with respect to a class of claims only if less than all holders of claims or interests in such class have accepted the Plan.

In a liquidation under Chapter 7, a trustee would be appointed to liquidate Hawks Prairie's assets. A liquidation estate would consist primarily of the Property. Since HomeStreet and T/G have already been granted relief from stay to foreclose on the Property,

1 it is unlikely a trustee would be able to sell the Property. Instead, HomeStreet and T/G would  
2 likely foreclose. Creditors other than HomeStreet and T/G would lose the benefit of the  
3 Property. Thus, creditors other than HomeStreet and perhaps T/G are unlikely to receive  
4 anything in a Chapter 7 case.

5 By comparison, the Plan gives Hawks Prairie a chance to sell the Property in a manner  
6 that may generate funds for other creditors.

7 Hawks Prairie believes that all creditors will receive or retain under the Plan on  
8 account of their claims, property having a value that is not less than the amount that such  
9 creditors would receive or retain if Hawks Prairie was liquidated under 11 U.S.C. Chapter 7.

10 **IX. RISKS**

11 The successful implementation of the Plan is contingent upon many assumptions,  
12 some or all of which could fail to meet expectations and preclude the Plan from being  
13 confirmed or producing the anticipated results. Some of the more significant risks are as  
14 follows:

15 1. There is no guarantee the Plan will be confirmed. If it is not, HomeStreet  
16 and/or T/G will likely foreclose on the Property.

17 2. There is no guarantee that Hawks Prairie will be able to sell the Property by  
18 March 15, 2011.

19 3. Hawks Prairie has not done any investigation as to the tax consequences for  
20 creditors under the Plan. There may be adverse tax consequences for creditors, and creditors  
21 with such concerns should consult their own tax advisors.

22 **X. CONFIRMATION OF THE PLAN**

23 **A. Voting Procedures.**

24 A ballot to be used for voting on the Plan accompanies this Disclosure Statement and  
25 the Plan. Holders of claims or interests should read the instructions carefully, complete, date  
26 and sign the ballot, and send it to the indicated address. To be counted, your ballot must be

1 received at the indicated address no later than January \_\_, 2011 at 5:00 p.m. Failure to vote or  
2 a vote to reject the Plan will not affect the treatment to be accorded a claim if the Plan is  
3 nevertheless confirmed.

4 If more than one-half (1/2) in number of claimants voting and at least two-thirds (2/3)  
5 in amount of the allowed claims of such claimants in each of Classes 1, 2, 3 and 4 vote to  
6 accept the Plan, such classes will be deemed to have accepted the Plan. For purposes of  
7 determining whether a class of claims has accepted or rejected the Plan, only the votes of  
8 those who have timely returned their ballots will be considered. If a voting class does not  
9 accept the Plan, Hawks Prairie will seek confirmation under 11 U.S.C. § 1129(b). This  
10 section generally requires that the Plan does not discriminate unfairly, and is fair and  
11 equitable, with respect to each class of claims or interests that is impaired under, and has not  
12 accepted, the Plan.

13 **B. Hearing on Confirmation.**

14 The hearing on confirmation of the Plan has been set for January \_\_, 2011 at 9:00 a.m.  
15 before the Honorable Brian D. Lynch, United States Bankruptcy Judge, United States  
16 Courthouse, Room I, 1717 Pacific Avenue, Tacoma, Washington 98402. The Bankruptcy  
17 Court shall confirm the Plan at the hearing only if the requirements of 11 U.S.C. § 1129 are  
18 satisfied.

19 **C. Comparison to Chapter 7.**

20 To satisfy one of the requirements of 11 U.S.C. § 1129, Hawks Prairie must establish  
21 that with respect to each class, each holder of a claim or interest in that class has accepted the  
22 Plan or will receive or retain under the Plan on account of such claim or interest property of a  
23 value that is not less than the amount that such holder would receive if Hawks Prairie were  
24 liquidated under 11 U.S.C. Chapter 7. As discussed on pages 7 and 8 of this Disclosure  
25 Statement under the section entitled "Comparison of Plan to Chapter 7 Liquidation," Hawks

1 Prairie believes that the Plan satisfies this test. Hawks Prairie anticipates the Bankruptcy  
2 Court will make such a determination at the hearing on confirmation.

3 **D. Feasibility.**

4 Hawks Prairie believes the Plan is feasible as defined by Bankruptcy Code  
5 requirements because it is a liquidation plan.

6 **E. Treatment of Dissenting Classes of Creditors.**

7 The Bankruptcy Code requires the Bankruptcy Court to find that the Plan does not  
8 discriminate unfairly, and is fair and equitable, with respect to each class of claims or interests  
9 that is impaired under, and has not accepted, the Plan. Upon such a finding, the Bankruptcy  
10 Court may confirm the Plan despite the objections of a dissenting class.

11 **F. Effect of Confirmation.**

12 The Plan shall bind Hawks Prairie and all other parties in interest, including any  
13 creditor, whether such creditor is impaired under the Plan and whether such creditor has  
14 accepted the Plan.

15 **G. Consequences of Failure to Confirm the Plan.**

16 If the requirements for confirmation of the Plan are not satisfied, Hawks Prairie  
17 intends to amend the Plan in a manner that makes confirmation possible. If the Plan as  
18 amended cannot be confirmed, it would likely be necessary to dismiss the case or convert the  
19 case to Chapter 7.

20 **H. Disclosures Required by the Bankruptcy Code.**

21 The Bankruptcy Code requires disclosure of certain information:

22 1. There are no payments or promises of any kind specified in  
23 11 U.S.C. § 1129(a)(4), including payments to attorneys or accountants, that will not be  
24 subject to approval by the Bankruptcy Court.

25 2. Management of Hawks Prairie's business will remain the general responsibility  
26 of Vo. Vo has more than 20 years of experience in real estate development activities and is

1 intimately familiar with the Property. Hawks Prairie believes Vo is qualified and his  
2 management of Hawks Prairie's business is consistent with the interests of creditors and with  
3 public policy as required by 11 U.S.C. § 1129(a)(5). Vo will not be paid a salary by Hawks  
4 Prairie.

5 DATED this \_\_\_\_ day of December, 2010.

6 HAWKS PRAIRIE INVESTMENT LLC

7 By \_\_\_\_\_  
8 Tri M. Vo  
9 Manager

10 SUBMITTED to the Court this 14th day of December, 2010.  
11 RYAN, SWANSON & CLEVELAND, PLLC

12 By /s/ Timothy W. Dore  
13 Timothy W. Dore, WSBA No. 17131  
14 Attorneys for Hawks Prairie